



ABOUT ALTABEL GROUP

Altabel Group is an IT outsourcing company with the focus on providing advanced software development services and consulting. We are headquartered in Vilnius, Lithuania (EU) and have our software development center in Eastern Europe. We are providing high-quality software development and consulting services and have gained valuable experience in a wide range of business domains and cutting-edge technologies.

At Altabel we focus on establishing and servicing dedicated teams thus making it possible for a customer to get access to our pool of talented software professionals and set up a dedicated team of experienced experts integrated seamlessly with the clients' workflow to deliver high-quality software within deadlines and cost-effectively.

OUR CUSTOMERS

Our customers are companies of all sizes ranging from startups and individuals to large enterprises from all over the world. We are working worldwide with the majority of customers coming from Western and Northern Europe and the States.

Irrespective of customer company size, model of cooperation, technology used and the qualification of the developers involved we always do what it takes to meet our commitments to the customers.

KEY BUSINESS PRINCIPLES AND PRIORITIES

Understand Clients Needs

When you choose to work with Altabel we take it very seriously. We base our offerings on an understanding of clients' business requirements and objectives, as it is the key to success of any project. We make you be aware of all available options, better and latest technologies usage and thus provide you with a competent advice enabling you to take an informed business decision. Our ultimate aim is to deliver an up-to-date reliable expected solution.

Partner with Clients

We are committed to becoming your long-term, trusted partner. Our priority is not only providing professional services and solutions but becoming your IT vendor dedicated to meeting your needs today and support your growing business needs tomorrow. Altabel actualizes the opportunities for our clients to gain more profit and optimize the development process.

Earn Clients Trust and Confidence

Our aim is to earn customer's trust and confidence through personal attention, passion for what we do and commitment to long-lasting relationship. We will go an extra mile to deliver you a measurable business value and help you adopt and succeed.



ALTABEL ENGAGEMENT MODELS

Fixed price

A Fixed price model is viable for projects with well-defined requirements and schedules. When your need is clearly specified in sufficient detail, we will estimate the project scope and complexity, and provide a project delivery schedule along with a fixed price for the complete software development. Under this model, we ensure quality delivery of the final product within a pre-scheduled timeframe, and you pay a mutually agreed fixed price for the project implementation.

Time & Material

When the project scope, specification and implementation plans cannot be precisely defined at the outset or requirements change dynamically during the project implementation process, the time & material model provides flexibility of varying the size and workloads of development team assigned to your project, while optimizing time and costs. Under this model we provide skilled resources and the development effort is billed at the end of every month based on the pre-negotiated and a mutually agreed hourly rate. This engagement can go from a few months to several years.

Dedicated Development Team

This is a preferable cooperation model for Altabel. If you are looking for a new development staff, if your team lacks specialists, if you are ready to move to a new cooperation level with your IT-service provider, then this model is the best option for you. You build new or expand your existing team on our side, and we assist you with it: arrangement of working conditions, preparation of environment to control the team or integration of a new team in your Company's environment. Benefits are: transparent structure of costs, flexible expansion of the team (you can start working with one specialist), lower cost comparing with fixed price and time-and-material models, you yourself set the working process. Altabel dedicated team can perfectly lend itself to BOT process.

HOW WE WORK

1/ Describe your idea

Send the details in any form: product specification, informal list of requirements or just draw your idea on a piece of paper.

2/ Get our proposal

Following the requirements we make up the proposal, which include resources availability and our rough time/cost estimate or hourly rate for TM/Dedicated team.

3/ Sign the contract

Once all the details are clear and the budget/hourly rate is agreed on, we move on to the contract stage.

4/ Get what you want

We immediately take on the project implementation and timely deliver the results to you.



TECHNICAL COMPETENCES AT SNAPSHOT

- ❖ Client/server application development
- ❖ Wireless/mobile application development
- ❖ Custom open source programming services
- ❖ Web-based development
- ❖ Game development
- ❖ Distributed application development
- ❖ Component based software development
- ❖ Application re-engineering and re-factoring
- ❖ Database and applications migration
- ❖ Global sourcing and management
- ❖ Quality assurance and testing
- ❖ Maintenance and support
- ❖ Embedded software development
- ❖ Science-intensive projects

OUR TECHNICAL EXPERTISE

MOBILE DEVELOPMENT

Platforms: iPhone/iPad, Android, Symbian, Windows mobile, Brew, J2ME etc.

Technologies: .NET Compact Framework, WTL, ATL, Bluetooth, GPS, WiFi, J2ME, MIDP 1.0/2.0, CLDC 1.0/1.1, SIP, SATSA, Bluetooth, Web Services Access, WMA 1.1, MMAPI 1.1 (JSR 135), PIM/FileConnection etc.

Experience: game development, application development, GUI/Custom GUI, SIP Stack, Telephony, DB, Sockets etc.

JAVA PROGRAMMING

Platforms: Glassfish, Tomcat, JBoss, Jetty, Google AppEngine, IBM Web Sphere, BEA Web Logic

Open source solutions: Liferay Portal, Magnolia CMS, Alfresco

Technologies: Java EE (EJB, JPA, JSP/JSF, JTA, JAAS, JMS), Java SE (JAXB, SWING, AWT, Applets, WebStart), Java FX, Web Services (JAX-WS, JAX-RS, Axis), Spring Framework (Spring IoC, Spring Security, Spring MVC, Spring Batch), Google Web Toolkit, JasperReports, Wicket, Struts, Hibernate, TopLink, EH-Cache, Tapestry, JackRabbit, Commons Libs.

Frameworks: Java EE, Spring Framework, NetBeans Platform, Groovy on Rails

NET PROGRAMMING

Technologies: RDBMS, ASP.NET, ASP.NET Ajax, Silverlight, WPF, WCF, Window Workflow Foundation, ADO.NET, ADO.NET Entity Framework, ADO.NET Data Services, LINQ, Open XML, JavaScript and AJAX, .NET WinForms, ASP.NET XML Web-services, .NET Mono.

Languages: C#, VB .NET

Framework: Microsoft .NET Framework 1.1/2.0/3.x/4.0, .NET Mono, JavaScript custom frameworks (ExtJS, jQuery), NUnit, NLog, Log4Net, NHibernate, Castle ActiveRecord, Telerik ASP.NET Controls, Janus GridEX Control for .NET.

C++ PROGRAMMING

Platforms: MS Windows NT/2000/XP/Vista, MS Windows 95/98/ME, Linux/ Unix, Mac OS, Symbian S60/S80, Pocket PC 2003, windows Mobile 5.0

Experience: GUI, Drivers, Applications, Services, ISAPI filters, ActiveX, Plug-ins, Distributed applications, Network services, Applications for Mobile devices, Database applications, Unit testing



PHP PROGRAMMING

Technologies: PHP 4.x, 5.x

CMS: Internal CMS, Joomla CMS, Drupal CMS, WebCMS

Experience: eCommerce, Media portal, Logistic, VoIP Callshop, Virtual Hosting Solution Community

Framework: PEAR >1.4.x, Zend Framework 1.x, Mootools Ajax framework >1.x, Prototype Ajax framework

DB DEVELOPMENT AND ADMINISTRATION

Oracle, PL/SQL, MS SQL Server, T-SQL, DB2, PostgreSQL, MySQL, Sybase, Informix, MS Access, FoxPro, Paradox and any other ODBC-compliant database

Experience: database and architecture design, development, tuning, administration, replication, distributed database development. Migrations of database structure, data and stored procedures between different database platforms.

GAME DEVELOPMENT

Programming languages, Technologies, IDE-s, Libraries: HTML5, Objective-C (XCode, Three20, Cocos2D), Java, Unity 3D (C# or JavaScript), C#, .NET 4.0, MS Visual Studio (2003, 2005, 2008, 2010), C/C++ – MS Visual C++ 6.0, 8.0; Borland C++ 3.1, 5.0; C++ Builder, XML, XSLT, Rational Rose, ErWin, Visio, MS Project, MS Visual SourceSafe, SVN, Unity Subversion.

Unity 3D: mobile applications from simple 2D apps to complex 3D strategic games with a lot of FXs, sounds, AI, network and Augmented Reality; cross-platform solutions including iOS, Android, Wii, MacOS, Windows, PS3, Xbox 360; web-based interactive 3D solutions.

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