

COMPANY PROFILE

WHO WE ARE

Altabel Group is a software development and consulting company headquartered in Vilnius, Lithuania. The company has several development centres in Europe and beyond its borders. Altabel offers the services of the Dedicated Development Centre (DDC), thus making it possible for a customer to get access to the dedicated team of talented software professionals integrated seamlessly with the clients' workflow to deliver high-quality software within deadlines. Altabel also focuses on R&D projects developed by dedicated teams of programmers and researchers. We provide full-scale customer support in respect of development of science-intensive and skills-demanding projects, as well as solving problem of proper resources shortage in general.



Knowledge, technical innovation and teamwork are at the center of who we are. Since the moment Altabel Group was founded we have focused on leveraging these assets to deliver solutions that improve customer performance.



ALTABEL GROUP PRIORITIES:

- Given our own high-skill and experienced team and their expertise in the services provided we deliver full-cycle development services to companies of all sizes, geographic locations and end markets.
- Close interaction with a set group of specialised companies and science-related organisations what enables us to take kindly to new serious projects and provide best performance;
- DDC (dedicated development centre) creation. For each customer Altabel builds dedicated teams who complement their in-house staff remotely and act, as required by their project requirements and business needs.
- BOT (build, operate, transfer) process is an alternative for a customer to transform their DDC and create a stable steady operation, which the customer can take over and operate by themselves at any given point of time. Should the customer decides to capitalize on the Altabel DDC, it is simple to incorporate it into their organization on basis of the Altabel BOT model.

WHAT WE DO

- I. **DDC** (Altabel provides a mature, effective solution for positioning of software development abroad. Altabel delivers customer dedicated development team deployed at a fully operational site, created to customer specifications. Our model requires no initial capital investments, but allows the customers to exercise control over the resources, development process, and results);
- II. **BOT** (Altabel dedicated team perfectly lends itself to BOT process, because it allows to determine the value of owning DDC without the initial risks associated with the establishing an operation abroad).
- III. **Science intensive development and R&D activity** (Altabel intensifies research and development activity by using the most innovative technologies and tools. Collaboration with industry-related universities, institutions and our partners allows us to embark on science-intensive development or conduct highly specific research, thus performing software development projects at best.
- IV. **Specialized software development services:**
 - Mobile and embedded solutions
 - Quality assurance and testing
 - Free and open-source software integration
 - Web-based solutions
 - Custom software development
 - Global sourcing and management



ALTABEL DEDICATED DEVELOPMENT CENTRE

STEP A. Team Building

Altabel mission is to attract and retain the best talent for our customers. Altabel builds dedicated winning teams for each customer, according to the customer specifications, priorities and needs.

The highly qualified resources are recruited to provide our customers with a perfect match in qualifications and skills. The approved candidates are engaged exclusively for the customer DDC, and assimilated through orientation and training. The result is a dedicated technology team, positioned for seamless integration with the customer's onshore locations.

STEP B. Implementation and Operations

Altabel DDC implementation and operation methods allow software product development organizations to run highly successful development programs backed by Altabel process management know-how and operational excellence.

Networks, telecommunications, workstations, facilities and security systems are all part of the implementation stage. Implementation is performed to customer's specifications and adapted to reflect the customers' corporate culture.

Altabel handles all day-to-day operational functions. We take care of systems support, security, accounting, tax and reporting, legal compliance, human resource management, travel and hospitality services.

STEP C. Security

Assuring security for our customer's center and data has been a priority since the beginning. In order to assure security, Altabel verifies that a customer DDC is protected from all potential clauses that could compromise IP integrity. Therefore, we take a stringent approach to safeguarding the IP in four ways: 1. screening, hiring and staff education; 2. DDC physical security; 3. DDC data security; 4. The Altabel contract.

WHAT IS ALTABEL BOT MODEL

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| <p>"B" for Build</p> <ul style="list-style-type: none"> ▪ Altabel understands customer's exact needs for DDC (Dedicated Development Centre); ▪ Tactical needs, like cost-management, as well as Strategic requirements, like global presence, are amongst many used to craft requirements; ▪ A plan for Space Configuration, Resources (H/w, S/w), Hiring, Training is defined; ▪ Various options to handle upfront costs are submitted for approval as well. |
| <p>"O" for Operate</p> <ul style="list-style-type: none"> ▪ Altabel Senior Management has extensive experience; ▪ Processes and Quality Systems put in place by Altabel Group; ▪ Frequent Customer satisfaction polls, as well as regular status meetings; ▪ Altabel works on flexible pricing model. |
| <p>"T" for Transfer</p> <ul style="list-style-type: none"> ▪ Consistent with upfront plans and periodic status checks, clients can exercise the option to take over the service team in a planned fashion; ▪ Altabel can assist in transferring a DDC into your wholly owned subsidiary, or partnering on a joint venture basis could also be an option. |



SOME OF THE ALTABEL GROUP TECHNICAL EXPERTISE

JAVA PROGRAMMING

Platforms: IBM Web Sphere, BEA Web Logic, JBoss, Tomcat
Experience: Applets, Servlets, Applications, Midlets, Port lets
Technologies: SWING, EJB, JMS, J2SE, J2EE, J2ME, Web Services, and EJB3
Frameworks: Struts, JSF Spring, Hibernate, Tapestry

C++ PROGRAMMING

Platforms: MS Windows NT/2000/XP/Vista, MS Windows 95/98/ME, Linux/ Unix, Mac OS, Symbian S60/S80, Pocket PC 2003, windows Mobile 5.0
Experience: GUI, Drivers, Applications, Services, ISAPI filters, ActiveX, Plug-ins, Distributed applications,
Network services, Applications for Mobile devices, Database applications, Unit testing

NET PROGRAMMING

Technologies: .NET Framework (1.1 – 3.0), .NET Compact Framework (1.1 – 2.0), ADO .NET, ASP .NET , XML Web Services, WPF, WWF, WCF, Microsoft AJAX, Silver light
Languages: C#, VB .NET
Experience: Software Architecture, Windows Forms, Windows Services, Web Applications, Web Services, Web Portals, CMS
Framework: DotNetNuke, Hibernate, Spring. NET, Nunit, Smart Client Software Factory DB

PHP PROGRAMMING

Technologies: PHP 4.x, 5.x
CMS: Internal CMS, Joomla CMS, Drupal CMS, WebCMS
Experience: eCommerce, Media portal, Logistic, VoIP Callshop, Virtual Hosting Solution Community
Framework: PEAR >1.4.x, Zend Framework 1.x, Mootools Ajax framework >1.x, Prototype Ajax framework

DB DEVELOPMENT AND ADMINISTRATION

Oracle, PL/SQL, MS SQL Server, T-SQL, DB2, PostgreSQL, MySQL, Sybase, Informix, MS Access, FoxPro, Paradox and any other ODBC-compliant database
Experience: database and architecture design, development, tuning, administration, replication, distributed database development. Migrations of database structure, data and stored procedures between different database platforms.

MOBILE DEVELOPMENT

Platforms: Symbian, Brew, iPhone, Android, Windows mobile etc.
Technologies: .NET Compact Framework, WTL, ATL, Bluetooth, GPS, WiFi, J2ME, MIDP 1.0/2.0, CLDC 1.0/1.1, SIP, SATSA, Bluetooth, Web Services Access, WMA 1.1, MMAPI 1.1 (JSR 135), PIM/FileConnection etc.
Experience: game development, application development, GUI/Custom GUI, SIP Stack, Telephony, DB, Sockets, Bluetooth, etc.

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